



To: Real Estate Department Partners
From: Real Estate Department
Date: April 12, 2016
Re: **IACED Training Courses Updates**

Notice: RED-16-20

The Indiana Association for Community Economic Development (IACED), through support from IHCD, is offering training courses throughout 2016. Registration for the Homeownership Counseling Certification is still open for interested parties.

IACED will also be offering LEED Green Associate and AP Building Design and Construction Training in lieu of the Certified Green Professional course. Information on the LEED training can be found below.

The second round of training sessions will cover additional topics, including affordable housing development, foreclosure basics and placemaking. More information on those sessions will be forthcoming in a future RED Notice.

Updates on training sessions, webinars, and other events can be found at www.iaced.org/events.

[Homeownership Counseling Certification: Principles, Practices and Techniques, Part I](#)

May 16-20, 2016 | Indianapolis, IN
IACED Members: \$125
Non-Members: \$250

This course, provided by trainers from NeighborWorks America, is for housing counselors with a minimum of one year of counseling experience providing one-on-one pre-purchase counseling to clients. Through hands-on applications, this intermediate level course teaches counselors the skills, procedures and content needed to create new homeowners. They learn how to provide one-on-one counseling sessions to address savings, credit and debt barriers to homeownership, and use the latest industry tools, including client management systems (HCO, CounselorMax), techniques and resources. They practice mortgage readiness assessment, prequalification, standardized income calculations, credit report review, action plan development, and other key counseling activities. HUD-requirements for file



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management, code of conduct, and operations guidelines along with implementation of the National Industry Standards for Homeownership Education and Counseling are taught.

Join the Housing Counseling Affinity Group on Wednesday, May 18th, from 4:30-5:30.

LEED Green Associate + AP Building Design and Construction Training

May 16-17, 2016 | Indianapolis, IN

IACED members + Parking: \$60

IACED Members: \$50

Non-Members + Parking: \$110

Non-Members: \$100

The Sustainable Investment Group (SIG) will facilitate two LEED exam prep courses. SIG has taught over 12,000 students and professionals, 95% of whom pass their LEED exams on the first try. LEED-certified projects receive an additional 1-3 points through Indiana's QAP, and receiving LEED training and passing the LEED AP exam is the first step to developing a successful LEED-certified project!

Day 1, LEED Green Associate:

This is the first step in becoming a good steward of the environment. It is the required credential in order to become a LEED AP. The Green Associate is a broad view of the LEED process, LEED goals, and LEED implementation. The 8-hour training will prepare participants to pass the 100 question professional exam, and SIG's complementary tools will help participants focus their studies and master the material.

Day 2, LEED AP Building Design and Construction:

This LEED AP specialty relates to the design and construction of new buildings and renovations. This course is for general contractors, architects, developers, or any other type of building designer. The course covers the "Core & Shell" of a building as well as the BD+C rating system in-depth. It will prepare participants to pass the 100 question professional exam as well as to manage a new construction or major renovation LEED project. LEED AP professionals receive one "bonus" point/credit for any new construction LEED project they work on, so this certification adds great value to staff, their projects, and their organizations. Practice tests, study matrices, and SIG's other great tools are included with this course to help participants pass their exam the first time.

This training is underwritten by the Indiana Housing and Community Development Authority (IHCDA).

There is no free parking at the training venue. Parking options will be provided in your registration confirmation email. For an additional fee, you may reserve a parking spot in a lot located a block from the training facility. Please select "Member +Parking" or "Non-member +Parking" when you register to make your parking reservation. Note: You must reserve your spot at least a week in advance.
